

Summer LNG Forum

Tectonic Changes in the Global LNG Market: Implications for Supply Security in Asia and Europe

July 6, 2022 | 1:30 PM

M Hotel Singapore

The forum will address the impact of higher prices and volatility on LNG markets and demand growth. Discussions will also focus on long- and short-term contracting trends, the prospects for US LNG projects and LNG price indexation.

We'll analyze the impact of Russia's invasion of Ukraine and the ongoing impact of Covid-19 in China, key issues that have upended LNG markets and led to market turbulence. And our panels will consider how efforts in Europe to address the current energy crisis could affect Asia as well as the outlook for LNG demand in China and other key Asian consumers.

Meanwhile, some US LNG projects have gotten a boost as Asian and European consumers commit to long-term supply, but US efforts face headwinds like cost escalation and labor shortages and many projects are still working to secure enough demand to advance.

TOPICS TO BE DISCUSSED

- The impact of price volatility on trade flows and contract terms
- New trends in long-term contracts
- The impact of dealing with energy security issues posed by the Russian invasion of Ukraine
- Impact of cost escalation on US LNG project development

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FORUM PROGRAM

13:30	Registration and Networking Refreshments
14:00	Welcome and Opening Remarks Jason Feer , Global Head of Business Intelligence, Poten & Partners
14:05	How Tectonic Shifts in the LNG Market Will Affect Asia and Europe Jason Feer , Global Head of Business Intelligence, Poten & Partners
14:30	<p>Panel Discussion: <i>Navigating Short-Term Procurement Amid Extreme Price Volatility</i></p> <p>Moderator: Jason Feer, Global Head of Business Intelligence, Poten & Partners</p> <p>Panel Members:</p> <ul style="list-style-type: none"> ▪ Vikram Mansukhani, Head of LNG Derivatives, LNG Trading, Osaka Gas Energy Supply & Trading ▪ SHI Yang, Head of Asia Pacific LNG Trading and Short Term Origination, Engie Global Markets ▪ Nick Kouvaritakis, Partner & LNG Practice Leader, Mayer Brown ▪ Wong Kit Ling, Head of Asia-Pacific, Poten & Partners ▪ TBA, Vitol
15:15	Networking Coffee Break
15:45	TBA Nick Kouvaritakis , Partner & LNG Practice Leader, Mayer Brown
16:30	<p>Panel Discussion: <i>Evaluating The Benefits of Long-Term Contracts</i></p> <p>Moderator: Jason Feer, Global Head of Business Intelligence, Poten & Partners</p> <p>Panel Members:</p> <ul style="list-style-type: none"> ▪ Denis Bonhomme, Global Sales & Business Development Director, TotalEnergies ▪ Samuele Ravelli, Principal Trading and Origination, East of Suez, Equinor ▪ Nick Kouvaritakis, Partner & LNG Practice Leader, Mayer Brown ▪ Sophie Tan, Managing Editor, Poten & Partners
17:15	Chairman's Closing Remarks Jason Feer , Global Head of Business Intelligence, Poten & Partners
17:30	Networking Cocktail Reception at J Bar, Level 9

Speaker Profiles

Jason Feer
Global Head of Business Intelligence
Poten & Partners



Jason Feer is the Global Head of Business Intelligence at Poten & Partners. Prior to joining Poten in 2014, Jason served as COO Americas for Argus Media based in Houston from 2011.

Between 2003 and 2011, he was the head of Asia Pacific at Argus Media, where he oversaw all price reporting and led the development of new products focused on petroleum, LNG, LPG, coal, base oils, biofuels and other commodities.

With more than 30 years of experience in global energy markets, Jason has worked in Asia, Latin America, Europe and the US. His specialties include markets, project development and the politics of oil. He is a frequent commentator on oil affairs and has appeared on CNBC, the BBC, CNN and other television and media outlets.

Nick Kouvaritakis
Partner & LNG Practice Leader
Mayer Brown



Nick Kouvaritakis is a partner in the Singapore office of Mayer Brown and serves as the LNG practice leader and he is also a member of the Oil & Gas and Infrastructure Investment groups. Nick has substantial experience advising on LNG projects, and has experience across the value chain having advised on upstream project development, midstream transportation and downstream sales arrangements. Nick previously spent 10 months on secondment to BP's LNG trading team in Singapore, and has extensive experience drafting and negotiating LNG sale and purchase agreements.

Nick has been particularly active advising on floating and land-based regasification projects, and has been involved in more than 30 FSRU/LNG import projects to date. Nick has a significant amount of experience working with LNG buyers for large scale LNG to power projects and has a significant amount of experience working on contentious LNG matters. Nick is able to advise on all aspects of LNG project transactions (both import and export). He is currently advising on a number of active LNG import projects, including in Bangladesh, Brazil, India, Indonesia, Jamaica, Mozambique, Singapore, South Africa, Ivory Coast, Vietnam and Hong Kong.